

**Present:** President Robert E Wirkner, Vice President Thomas R White, Commissioner Jeffrey L Ohler.

**IN THE MATTER OF  
PLEDGE OF ALLEGIANCE**

 9:01 AM

Commissioner Wirkner asked that everyone stand and recite the Pledge of Allegiance.

**IN THE MATTER OF  
ATWOOD**

 9:01 AM

Eugene Kiko and Dick Kiko from Kiko Company appeared before the Board to discuss their proposal to become the realtor for the sale of the Atwood property. Mr. E. Kiko advised Kiko is a local company and can do the best job both locally and nationally. Mr. D. Kiko advised this job takes passion, energy and skill. The whole organization will be included in the sale of Atwood. Mr. D. Kiko explained how the Kiko Company works. Mr. D. Kiko advised the buyer is probably about 90 miles from here. Mr. D. Kiko advised that Kiko does work with other brokers, this way no buyer is left out. The goal is to market this project to the right people. Mr. D. Kiko advised that owners are kept engaged on what is happening with the property. Mr. E. Kiko advised there is a lot of footwork involved in an auction. The market this spring has been very strong. Mr. E. Kiko advised he is excited to see Atwood Lake in the private sector because it has so much potential. Kiko will sit down with the Board and collaborate on the best way to sell Atwood. Mr. D. Kiko advised the key to this is to get the buyers here, and Kiko will find them and bring them here. Then they will be able to compete for Atwood. Kiko will help buyers overcome the restrictions. You must have confidence in your firm to bring them here. Commissioner Wirkner asked if they were aware of the restrictions. Mr. E. Kiko advised the restrictions are going to make it harder to market, but it can be done. This is going to be the event of the year for Carroll County. Mr. E. Kiko advised the private sector will make Atwood work. Commissioner White asked what the weaknesses are. Mr. E. Kiko advised the restrictions are a weakness, but there are people out there that aren't afraid of these restrictions. Commissioner Ohler advised right now the Board is getting conflicting information about the water from Muskingum Watershed so it's unclear what all of the restrictions might be. Mr. D. Kiko advised that if Kiko is awarded this project, they will sit down with the Board and the County's counsel and go over all of these restrictions. Commissioner Wirkner advised the Donation Agreement was ambiguous in nature in that most of the restrictions have not been defined. Commissioner Wirkner advised he is looking for the most desirable manner to reach a positive outcome. Commissioner Wirkner asked about the \$10,000 marketing budget. Mr. E. Kiko advised this property would be marketed through technology and direct mail, so the word gets out. Kiko has to understand what they are selling then they will know what they have to market. Mr. D. Kiko advised the marketing budget is a first look, and Kiko uses less money than other realtors. That number is a mark and if Kiko has to reach a certain buyer and needs more money, then they will do it. Kiko uses the news media and, by doing this, it will go national. Commissioner Ohler asked about open houses. Mr. D. Kiko advised there is a lot of strategy with open houses. They will have open houses by appointment if someone really wants to see it. Mr. E. Kiko advised the Board is going about this the right way. Mr. E. Kiko advised as soon as the contract is signed it will take approximately two months. Commissioner Ohler advised the Board would want to be debriefed every two weeks or so. Mr. D. Kiko advised this would be a big event for Kiko Company, and Kiko Company has more passion than anyone else.

**IN THE MATTER OF  
ATWOOD**

 9:47 AM

Commissioner Ohler advised that after hearing the three presentations he knows who he would like to get the position. Commissioner White advised he would like to talk about the presentation that was just presented. Commissioner Wirkner advised that all three realtors impressed him. Commissioner White advised that 90% of sales is enthusiasm. He is very impressed with Kiko Company. Commissioner Ohler advised he has to have confidence that one of the realtors will be able to sell the property for the Board. Commissioner Wirkner advised his recommendation is that the Board deliberate over the weekend and then revisit on Monday.

**IN THE MATTER OF  
ADJOURN**

**Motion:** to adjourn, **Action:** Vote was recorded as follows: YEA: President Robert E Wirkner, Vice President Thomas R White and Commissioner Jeffrey L Ohler; NEY: None; ABSENT: None; ABSTAIN: None, **Moved by** Vice President Thomas R White, **Seconded by** Commissioner Jeffrey L Ohler.

Motion carried on unanimous vote.

 9:56 AM

/s/ Valerie S Mossor  
Valerie S Mossor, Assistant Clerk II  
(PREPARED BY)

We hereby certify the foregoing to be true and correct.  
/s/ Janice E. Leggett  
Janice E. Leggett, Clerk Supervisor

Carroll County Commissioners  
/s/ Robert E Wirkner PRESIDENT  
Robert E Wirkner  
/s/ Thomas R White  
Thomas R White  
/s/ Jeffrey L Ohler  
Jeffrey L Ohler  
/s/ Robert E Wirkner PRESIDENT  
Robert E Wirkner